

**Financial Analysis for PANOLA, COUNTY OF**  
Prepared on 10/20/2015

**Current Costs**

Trade Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Meter	Print Charges			Totals
					Volume Band	Per Print Rate	AMPV	
1 WC5225 KBM545029	- Leased 58 of 60 - 03/10/11	\$154.65	Included	TOTAL	1 - 4,500 4,500+	Included \$0.0096	1,332	\$154.65
2 WC5225 KBM545547	- Leased 58 of 60 - 03/10/11	\$130.65	Included	TOTAL	1 - 2,000 2,000+	Included \$0.0096	280	\$130.65
3 WC5225 KBM545597	- Leased 58 of 60 - 03/10/11	\$169.05	Included	TOTAL	1 - 6,000 6,000+	Included \$0.0096	4,188	\$169.05
4 WC5740 XGD172833	- Leased 58 of 60 - 03/03/11	\$139.67	Included	TOTAL	1 - 4,000 4,000+	Included \$0.0088	2,452	\$139.67
5 WC5225 KBM545553	- Leased 58 of 60 - 03/10/11	\$125.85	Included	TOTAL	1 - 1,500 1,500+	Included \$0.0096	643	\$125.85
<b>Xerox Total</b>		<b>\$719.87</b>	<b>\$0.00</b>				<b>8,895</b>	<b>\$719.87</b>
<b>Grand Total</b>		<b>\$719.87</b>	<b>\$0.00</b>				<b>8,895</b>	<b>\$719.87</b>

**Proposed Costs**

New Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Meter	Print Charges			Totals
					Volume Band	Per Print Rate	AMPV	
1 WC5330P (WC5330 PRINTR/2-TRAY)	- Lease - Term: 60 months	\$117.06	Included	Meter 1	1 - 2,500 2,501+	Included \$0.0045	1,332	\$117.06
2 WC5330P (WC5330 PRINTR/2-TRAY)	- Lease - Term: 60 months	\$117.06	Included	Meter 1	1 - 2,500 2,501+	Included \$0.0045	280	\$117.06
3 WC5330P (WC5330 PRINTR/2-TRAY)	- Lease - Term: 60 months	\$117.06	Included	Meter 1	1 - 2,500 2,501+	Included \$0.0045	4,188	\$124.66
4 5945APT (WORKCENTRE 5945)	- Lease - Term: 60 months	\$156.05	Included	1: BW	1 - 20,000 20,001+	Included \$0.0045	2,452	\$156.05
5 WC5330P (WC5330 PRINTR/2-TRAY)	- Lease - Term: 60 months	\$117.06	Included	Meter 1	1 - 2,500 2,501+	Included \$0.0045	643	\$117.06
<b>Total</b>		<b>\$624.29</b>	<b>Included</b>				<b>8,895</b>	<b>\$631.89</b>

**Monthly Savings**  
Annual Savings \$87.98  
Contract savings \$1,055.76  
\$5,278.80

*Auto Beg*  
**Panola County Commissioners Court**  
**Carthage Texas**



**Current Conditions**

Xerox W5225	25 Pg/Min
Features	Integrated Finisher
	Two 500 sheet trays
Average Prints	1239
Allowance	4500
Excess print Charge	\$0.0096
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$154.65
Total Mnth Chrg	\$154.65



**Proposed Replacement**

Xerox WC5330	<b>30 Pg/Min</b>
Features	Integrated Finisher
	Two 500 sheet trays
	Network Printing
	Network Scanning
Average Prints	1239
Allowance	2500
Excess print Charge	<b>\$0.0045</b>
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$117.06
Total Mnth Chrg	<b>\$117.06</b>



*Kevin Coos*

Proposal uses MAC STATE OF TEXAS #DIR-TSO-3043  
 Based on trade in during March 2016  
 Includes removal of S/N KBM545029, Install of new WC5330  
 All delivery, setup, and training included.

*9-1-1 Rural Addressing*

**Panola County Voter Registration  
Carthage Texas**



**Current Conditions**

Xerox W5225	25 Pg/Min
Features	Integrated Finisher
	Two 500 sheet trays
Average Prints	280
Allowance	2000
Excess print Charge	\$0.0096
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$130.65
Total Mnth Chrg	\$130.65



**Proposed Replacement**

Xerox WC5330	<b>30 Pg/Min</b>
Features	Integrated Finisher
	Two 500 sheet trays
	Network Printing
	Network Scanning
Average Prints	280
Allowance	2500
Excess print Charge	<b>\$0.0045</b>
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$117.06
Total Mnth Chrg	<b>\$117.06</b>



Proposal uses MAC STATE OF TEXAS #DIR-TSO-3043  
 Based on trade in during March 2016  
 Includes removal of S/N KBM545547, Install of new WC5330  
 All delivery, setup, and training included.

*JD  
2-16-2016*



Panola County, County Judge  
Carthage Texas



Current Conditions

Xerox W5225	25 Pg/Min
Features	Integrated Finisher
	Two 500 sheet trays
Average Prints	4188
Allowance	6000
Excess print Charge	\$0.0096
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$169.05
Total Mnth Chrg	\$169.05



Proposed Replacement

Xerox WC5330	<b>30 Pg/Min</b>
Features	Integrated Finisher
	Two 500 sheet trays
	Network Printing
	Network Scanning
Average Prints	4188
Allowance	2500
Excess print Charge	<b>\$0.0045</b>
Avg. Print Charge	\$7.60
Lease Length	60 months
Month Lease Rate \$	\$117.06
Total Mnth Chrg	<b>\$124.66</b>



Proposal uses MAC STATE OF TEXAS #DIR-TSO-3043  
 Based on trade in during March 2016  
 Includes removal of S/N KBM545597, Install of new WC5330  
 All delivery, setup, and training included.

Panola County, Detention Center  
Carthage Texas



Current Conditions

Xerox 5740	40 Pg/Min
Features	Offset Catch Tray
	Four Trays
Average Prints	2435
Allowance	4000
Excess print Charge	\$0.0088
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$139.67
Total Mnth Chrg	\$139.67



Proposed Replacement

Xerox 5945APT	45 Pg/Min
Features	Office Finisher
	Four Trays
	Network Printing
	Network Scanning
Average Prints	2435
Allowance	20,000
Excess print Charge	<b>\$0.0045</b>
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$156.05
Total Mnth Chrg	<b>\$156.05</b>



Proposal uses MAC STATE OF TEXAS #DIR-TSO-3043  
Based on trade in during March 2016  
Includes removal of S/N XGD172833, Install of new 5945APT  
All delivery, setup, and training included.

Panola County, Road & Bridges  
Carthage Texas



Current Conditions

Xerox W5225	25 Pg/Min
Features	Integrated Finisher
	Two 500 sheet trays
Average Prints	643
Allowance	1600
Excess print Charge	\$0.0096
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$125.85
Total Mnth Chrg	\$125.85



Proposed Replacement

Xerox WC5330	30 Pg/Min
Features	Integrated Finisher
	Two 500 sheet trays
	Network Printing
	Network Scanning
Average Prints	643
Allowance	2500
Excess print Charge	\$0.0045
Avg. Print Charge	\$0.00
Lease Length	60 months
Month Lease Rate \$	\$117.06
Total Mnth Chrg	\$117.06



*RB*



Proposal uses MAC STATE OF TEXAS #DIR-TSO-3043  
Based on trade in during March 2016  
Includes removal of S/N KBM545553, Install of new WC5330  
All delivery, setup, and training included.



**CERTIFICATE OF INTERESTED PARTIES**

**FORM 1295**

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY  
CERTIFICATION OF FILING**

Certificate Number:  
2016-14885

Date Filed:  
02/17/2016

Date Acknowledged:

**1 Name of business entity filing form, and the city, state and country of the business entity's place of business.**

XerographiX East Texas  
Nacogdoches, TX United States

**2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.**

Panola County

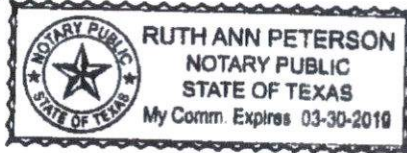
**3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the goods or services to be provided under the contract.**

2016-17  
Five Xerox copy machines for five different offices

4 Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
		Controlling	Intermediary
Lankford, Frank	Nacogdoches, TX United States		X

**5 Check only if there is NO Interested Party.**

**6 AFFIDAVIT**



I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

*Frank Jefferson Lankford*  
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said Frank Jefferson Lankford, this the 18 day of February, 2016, to certify which, witness my hand and seal of office.

*Ruth Ann Peterson*  
Signature of officer administering oath      Printed name of officer administering oath      Title of officer administering oath